

Sam DuRard
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August 25, 2009

Re: Chris Skyles, Partner
SkylesBayne Company

To: Prospective Client of SkylesBayne Company

Hello,

I am writing this email to endorse the services provided by Chris Skyles with SkylesBayne Company in Austin, TX. I have been a client of SkylesBayne for over two years and we have just recently completed a lease renewal with Chris. Hanes Geo Components is a wholesale distributor of construction materials. Our Austin warehouse space is 28,000sf. We were in the market to expand our operation into a 40,000sf space. Chris and his team worked very hard to identify and negotiate rates for multiple larger facilities in the area that we chose. Chris was able to obtain a terrific below-market rate quote for a first class facility. Given the downturn in the construction market in 2008, we were unable to commit to the larger space and Chris negotiated a short term lease for Hanes to stay in our current location. Throughout the process, Chris kept in touch with me and was readily available to help address issues. I appreciated his attention to our needs. I felt like Hanes was well represented throughout our property search and our renewal contract negotiation. I look forward to utilizing Chris's services when we make our move to a larger facility.

Sincerely,

Sam DuRard

VP of Sales and Marketing
(512) 563-2747
(512) 670-2035 fax

HANES GEO COMPONENTS